

Wright Business

Providing guidance to SMEs, business owners and entrepreneurs



WRIGHT HASSALL
SOLICITORS

A service dedicated to SMEs, business owners and entrepreneurs

Running a business is undoubtedly extremely rewarding but it can also be very challenging. At any time, but particularly in the current climate, business owners and entrepreneurs need to deal with conflicting operational demands including coping with financial pressures and regulatory burdens.

Recent research published in the CBI's SME Trends Survey (April 2010) shows that SMEs are becoming increasingly optimistic, with confidence rising at the fastest rate since April 2004. This largely reflects improving demand conditions, as export orders see the fastest increase since July 1995.

This renewed optimism suggests entrepreneurs expect their business to prosper this year, despite the challenging external environment. In other research by Shell Livewire, one in five entrepreneurs was optimistic that government could help put small business at the heart of its economic agenda this year. The strongest support was for increased tax breaks for small businesses where cash flow is often a problem; increased availability of funding for start-ups to help get business ideas off the ground; training and education to help people understand what is required to start up their own company; and better business support in the form of mentoring and advice from other business owners.

Helping your business

In response to these pressures, Wright Hassall has developed **Wright Business**, a suite of services designed with SMEs and business entrepreneurs in mind to help get the most out of your business throughout its lifecycle:

Business start up

- Tax efficient business structures
- Shareholder/ partnership agreements
- Share Option schemes

Protecting your business

- Succession planning
- Will planning for business owners, including IHT and CGT efficient planning
- Shareholder Protection and Key Man insurance planning
- Powers of attorney for business owners
- Health and safety compliance
- Protecting your trade marks and brand
- Exit strategies

Day-to-day operations

- Cash flow protection and cost control including outsourcing, debt recovery and employment tax savings

Effective people management and development

- Recruiting and retaining staff including dealing with employment contracts
- Rewarding your staff in the most tax efficient way, saving money whilst motivating your workforce
- Managing absence and disciplinary procedures
- Employee Benefit Trusts
- Restructuring and redundancy

Growing your business

- Funding/ investments
- Mergers and acquisitions

Property management

- Lease renewals
- Landlord and tenant disputes

At a cost that works for you

We know that keeping costs under control are important for smaller businesses and have developed a variety of pricing methods to ensure that our costs remain extremely competitive. We offer fixed fees, retainers, no win/ no fee arrangements alongside more traditional hourly rates. We will always discuss with you, up-front, the likely cost before we take on any job so that there are no surprises.

Interested?

For a no-nonsense chat about what Wright Business could mean to your business, please contact any of the **Wright Business** team:

Areas of specialism



Robert Lee
Partner, Corporate
T: +44 (0)1926 880700
robert.lee@wrightthassall.co.uk

- Company law
- Joint ventures, acquisitions and disposals
- MBOs and MBIs
- Exit strategies



Mark Lewis
Partner, Corporate
T: +44 (0)1926 880741
mark.lewis@wrightthassall.co.uk

- Shareholder/ partnership agreements
- Mergers, acquisitions and disposals
- MBOs and MBIs
- Exit strategies



Steven Janes
Partner, Banking
T: +44 (0)1926 880752
steven.janes@wrightthassall.co.uk

- Funding and refinancing
- Joint ventures, acquisitions and disposals
- MBOs and MBIs
- Exit strategies



John Dormer
Partner, Tax
T: +44 (0)1926 884626
john.dormer@wrightthassall.co.uk

- Tax efficient business structures
- Share Option schemes
- Employee Benefit Trusts
- Rewarding your staff in the most tax efficient way



Alan Darby
Tax Director
T: +44 (0)1926 880770
alan.darby@wrightthassall.co.uk

- Rewarding your staff in the most tax efficient way, saving money through salary sacrifice arrangements
- Tax compliance audits



John Rouse
Partner, Wills and Trusts
T: +44 (0)1926 880
john.rouse@wrightthassall.co.uk

- Will planning for business owners, including IHT and CGT efficient planning
- Succession planning
- Tax efficient business structures
- Shareholder Protection and Key Man insurance planning
- Powers of attorney for business owners



Phil Wilding
Head of Debt Recovery
T: +44 (0)1926 884698
phil.wilding@wrightthassall.co.uk

- Credit control & arrears management
- Cash processing & invoicing
- Defended and complex litigation
- Debt purchase and sale
- Leasing agreements for vehicles, fleets, equipment & heavy plant
- Insolvency and bankruptcy recoveries



Christine Jackson
Partner, Commercial
 T: +44 (0)1926 880774
 christine.jackson@wrighthassall.co.uk

- Protecting your trade marks and brand
- Outsourcing
- Commercial contracts
- Technology and procurement



Daniel Jennings
Senior Associate, Litigation
 T: +44 (0)1926 884629
 daniel.jennings@wrighthassall.co.uk

- Commercial contract disputes
- Corporate disputes
- Fraud claims



Ian Besant
Partner, Employment
 T: +44 (0)1926 886688
 ian.besant@wrighthassall.co.uk

- Recruiting and retaining staff including dealing with employment contracts
- Managing absence & disciplinary procedures
- Restructuring and redundancy
- Health and safety compliance



Sarah Stratton
Head of HR Consultancy
 T: +44 (0)1926 88
 sarah.day@wrighthassall.co.uk

- Developing HR strategies to support your business plan
- Assessing your current HR practices and documentation against the latest employment legislation
- Drafting contracts of employment and managing recruitment
- Developing policies and procedures
- Performance management reviews
- Dealing with absence management
- Restructuring and outplacement support
- Mergers and acquisitions and TUPE



Sat Bhandal
Partner, Property
 T: +44 (0)1926 880708
 sat.bhandal@wrighthassall.co.uk

- Acquisition and disposal of property and land
- Landlord and tenant issues
- Commercial property leases and lease renewals



Jane Senior
Partner, Property Disputes
 T: +44 (0)1926 880712
 jane.senior@wrighthassall.co.uk

- Property disputes
- Landlord and tenant matters
- Overage matters in development agreements



Pritpal Singh-Swarn
Solicitor, Planning
 T: +44 (0)1926 880795
 pritpal.singh-swarn@wrighthassall.co.uk

- Planning and environmental law
- Planning appeals
- S106 agreements
- Rights of way issues

For general enquiries

Vikki Whittemore
Wright Business Coordinator
 T: +44 (0)1926 880769
 vikki.whittemore@wrighthassall.co.uk